

CONTROL INSTRUMENTS GROUP LIMITED

ANNUAL RESULTS PRESS RELEASE

CONTROL PROFITS FROM SALE OF FLEET MANAGEMENT BUSINESS

Control Instruments reported mixed results for the year ended 31 December 2007.

2007 saw the completion of a three year period of intense growth, which culminated in the sale of the Group's fleet and vehicle management business to TeliMatrix Limited. The sale realised a profit of R577 million and Control Instruments returned the bulk of this to its shareholders in the form of shares in TeliMatrix with shareholders receiving two TeliMatrix shares for every one Control Instruments share they held and giving them a holding in both Control Instruments and TeliMatrix.

Speaking at the results presentation Group MD, Richard Friedman, said he hoped that the different PE multiples in the automotive (Control Instruments) and vehicle telematics (TeliMatrix) industries would be recognised by the market when valuing the two businesses.

He added that the transaction with TeliMatrix had enabled the Group to significantly reduce its debt ahead of the current upheaval in global financial markets.

Revenue for Control Instruments' businesses going forward grew 57% to R840 million. The aftermarket business, CI Automotive, increased EBITDA 106% to R44. The costs of consolidating all CI Automotive's Johannesburg distribution operations into one facility are included in the 2007 figures. Friedman said that the improved efficiencies and cost reductions resulting from this should come through in 2008. He added that the new facility had created an infrastructure that could be leveraged to incorporate additional products. CI Automotive already has an impressive list of well known automotive brands in its basket of products, including; Gabriel, VDO, Echlin, Warn, Mag Brakes, Truck-Lite, Ring and Shurlok

Although the OEM business, Pi Shurlok, has weathered the global storm in the OEM industry, market conditions were extremely tough and the business was not profitable in 2007. Friedman noted that the business had been aggressively restructured during the year and was now in a good position to cope with the changing environment in which it operates. Friedman said he believed Pi Shurlok's international engineering presence, its ownership of Intellectual Property in key areas such as emission controls and fuel economy, both of which are being increasingly legislated, were very positive factors going forward. Pi Shurlok recently won a contract against strong international competition to design and manufacture an engine management system for the local operation of an international OEM. The product went into production at Pi Shurlok's world-class manufacturing facility in Pietermaritzburg in the last quarter of 2007.

Friedman said that the Group has been able to take advantage of low interest rates and favourable stock market conditions to fund its acquisitions and internal growth over the past three years and that it had completed the strategy it implemented in 2004 before the upheaval in global financial

markets. In addition the Group had repaid a significant portion of its debt and optimised its debt structures.

He noted that Control Instruments' net asset value had grown from 134 cents per share at the end of 2004 to 306 cents at the end of 2007. Similarly tangible net asset value increased from 99 cents at the end of 2004 to 207 cents.

Business focused on supply of automotive components and services

NOTES TO EDITORS

Control Instruments is an international group that provides products, services and components to the global automotive industry through its two businesses: Pi Shurlok - international original equipment manufacture (OEM) market; and CI Automotive - branded products to the sub-Saharan automotive aftermarket.

Automotive OEM market

Control Instruments subsidiary, Pi Shurlok provides automotive engineering services and develops and manufactures electronic products for the international OEM market, focusing on North America, the United Kingdom and Europe.

The company's headquarters are in Cambridge in the United Kingdom. This ensures that it is easily accessible from all areas of the globe and is close to its customers and major automotive markets.

The design and development of OEM products is conducted out of Cambridge and Detroit (USA), by a world-class engineering team comprising over 100 highly qualified engineers.

Manufacturing is carried out at Pi Shurlok's world-class facilities in South Africa.

Pi Shurlok's major areas of interest and expertise are:

- Emission controls
- Engine management
- Chassis and ride control
- Infotainment

("OEM" refers to the supply of products and services directly to the manufacturers of motor vehicles.)

Automotive Aftermarket

Control Instruments subsidiary, CI Automotive supplies branded products to the sub-Saharan Africa automotive aftermarket.

CI Automotive has a significant basket of products to offer. Brand names owned by CI Automotive include Gabriel, Echlin, Acsa-Mag, Autocom, AutoExcel, AutoSave, Eurocable, MAGbrakes, Shurlok and Truck-Lite. In addition to these, it represents Warn, ContiTech, VDO Dayton, VDO, Ring and QH.

The company places a great deal of importance on creating long-term relationships with its world-class suppliers as well as the wholesale and retail outlets.

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